

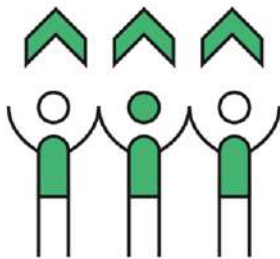
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On 21 March 2022, our Asia Pacific Commercial Leaders visited our BBC HT Service Center.

From left: Steven Yap, Mike Ler, Rajendra Karandikar (Head of Commercial South Asia), Ajit Brahma (Sales Director, Nutrition & Health South Asia), Tan Poh Leng, Jason Westwood (Vice President Sales, Asia Pacific).



Training of internal users on SPXFLOW's Interlynx LEAD System

John Sim, Sales Director of HT South Asia, hosted a training for all our Sales Managers and Channel Partners on 1st December 2021 by inviting a consultant from Interlynx Systems.

When SPXFLOW receives a sales lead, it is sent into the Interlynx system. Interlynx, based on the customer, location, and brand, then routes the lead to the appropriate SPX FLOW Sales Manager or Channel Partner, who will receive an email notification.

The lead contains information submitted by the customer as well as extra information provided by Interlynx.

The SPX FLOW Sales Manager or Lead Administrator then assigns the lead to a Channel Partner Admin or Sales contact.

When a Lead is closed as a "Good Lead" or "Order" – A follow up survey is sent to the requesting customer. This close loop system will tremendously increase customer satisfaction with SPX Flow.

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Stock Take of Rental Assets

The Hydraulics team successfully finished the Rental Equipment stock take on 13 January 2022 without deviations. Mr. Steven Yap, Supervisor of the Hydraulic Service Center, conducted a safety briefing before the Stock Take.

Ever since John Sim took charge of Risk Management Team, safety practices have been emphasized in all levels of our organization.



Motion Control System

The Power Team Motion Control System (MCS) can be used in many hydraulic applications where load position is critical, and cylinder synchronization is required.

Regardless of whether it is a bridge, a building, or any other heavy load, with the SPX Power Team Motion Control System, lifting, lowering, pushing, pulling, tilting, or positioning loads can be carried out automatically with a high degree of

accuracy.

The PLC-controlled system is a combination of digital actuation and digital control, providing significant advantages such as time efficiency, repeatability, and extremely low internal stress in the object one is moving. The system also provides documentation for the movement performed.

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1) 48 Points MCS

This video: [\(4\) Post | Feed | LinkedIn](#),

<https://www.linkedin.com/feed/update/urn:li:activity:6910312474873372672/> shows how we are literally taking our innovative products and solutions to new heights, at Broadway's Palace Theatre in New York City's Times Square, with the Power Team lifting the historic theatre 30 feet in the air.

We successfully built, tested, and delivered the system in January 2022 from Singapore.

The theatre has now been lifted 10 feet into the air in March 2022, and the job is continuing.



2) 36 Points MCS

Our Channel Partner in Thailand, SUS Industrial Co. Ltd provided the 36 Points MCS system to change the bridge bearing for the Bangkok Expressway.

The system was built, tested, and delivered in January 2022 from Singapore. Some bearings were successfully changed. The job is continuing.



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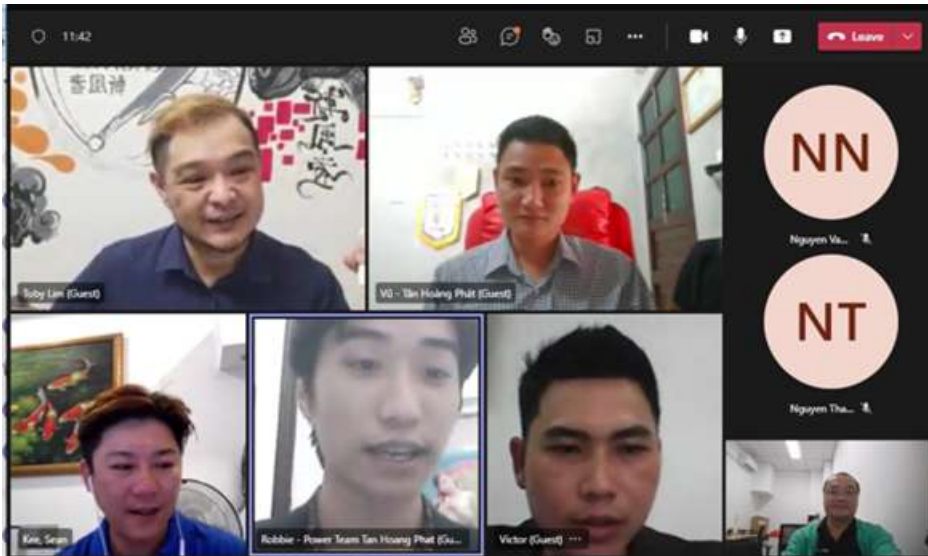


Product Training

● Enabling Channel Partner - TAN HOANG PHAT TECHNICAL EQUIPMENT CO., LTD

Our channel partner in Vietnam, Tan Hoang Phat Technical Equipment Co. Ltd. had achieved good business growth in 2021.

Mr. Victor, the Managing Director of Tan Hoang Phat, put a lot of effort into training his team.



We conducted an online training session for the team in December 2021. The training covered the Theory of Basic Hydraulics and the details and application of different products under both the Power Team and Bolting Systems.

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- **Full Service to end user**



At SPX Flow, one of our values is to use 'Our passion, collaboration, and expertise to solve complex challenges to help our customers and each other grow and succeed'.

Our Channel Partner in Thailand, SUS Industrial Co. Ltd., always aligns with our values in providing better solutions to end users.

The Product manager, Surasak Natthai, conducted product training for one end user in

January 2022.

The training mainly focused on the safe utilization of Power Team and Bolting Systems equipment to minimize mishandling and increase work efficiency for end users.